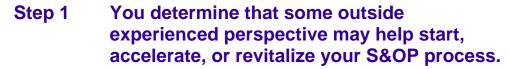
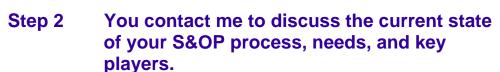


Here's How to Get S&OP Help

You can have access to the knowledge and experience from my 37 S&OP implementations in a wide variety of industries. I'm willing to donate the first day if you will cover my travel costs and provide the attention of your key players. Here's how it works:







- Step 3 Together we determine a date when we are all available (including the key players) for working on S&OP at your company.
- Step 4 Together we fashion an agenda that addresses your needs and provides me an opportunity to share my vision of S&OP. The agenda typically looks like this:

9:00 – Noon Selected members of your team review your

company and S&OP process with me.

1:30 – 3:30 The S&OP team meets with me to learn about

my vision of S&OP and to collaboratively

discuss your needs and issues.

- Step 5 You may want to provide me with some background information prior to the visit. I will always sign a confidentiality agreement if required.
- Step 6 I show up at your place on the agreed upon day, and we do the agenda. If there is some further interest in the education, training, methodology, formats, templates, and/or techniques that we provide, I will prepare a services proposal and deliver it on a follow-up date. It's that simple.

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