Here's How to Get S&OP Help

You can have access to the knowledge and experience from my 37 S&OP implementations in a wide variety of industries. I'm willing to donate the first day if you will cover my travel costs and provide the attention of your key players. Here's how it works:

Step 1 You determine that some outside experienced perspective may help start, accelerate, or revitalize your S&OP process.

Step 2 You contact me to discuss the current state of your S&OP process, needs, and key players.

Step 3 Together we determine a date when we are all available (including the key players) for working on S&OP at your company.

Step 4 Together we fashion an agenda that addresses your needs and provides me an opportunity to share my vision of S&OP. The agenda typically looks like this:

9:00 – Noon	Selected members of your team review your company and S&OP process with me.
1:30 – 3:30	The S&OP team meets with me to learn about my vision of S&OP and to collaboratively discuss your needs and issues.

Step 5 You may want to provide me with some background information prior to the visit. I will always sign a confidentiality agreement if required.

Step 6 I show up at your place on the agreed upon day, and we do the agenda. If there is some further interest in the education, training, methodology, formats, templates, and/or techniques that we provide, I will prepare a services proposal and deliver it on a follow-up date. It's that simple.

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